



FROM IDEA TO COMPANY

Kristof Vercruysse, CEO
Dutch Life Sciences 24 May 2022

FROM IDEA TO COMPANY



COEN MAAS

Discovering opportunities in multifactorial diseases

- Inventor of Microlyse
- Associate Professor in Immunothrombosis, UMC Utrecht
- 88 papers (H-index 29)



STEVEN DE MAAT

Technical expert in protein engineering

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THROMBOSIS



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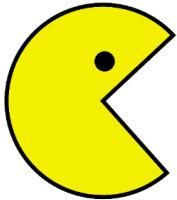
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POTENTIAL NEW DRUG "MICROLYSE"



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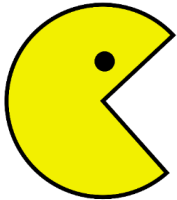
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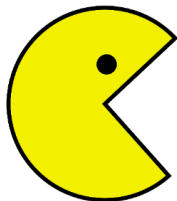
Academic Progression: Need for Public Funding

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PROOF-OF-CONCEPT (MICE)

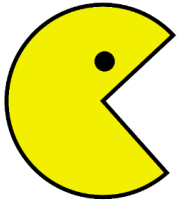


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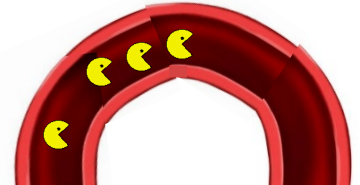
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PATENT



PROOF-OF-CONCEPT (MICE)



Academic Progression: Need for Public Funding

WE HAVE A PATENT, AND NOW WHAT?

1

Basic Research

Discovery shows promise to prevent, treat or cure a disease.

PUBLIC FUNDING

2

Translational Research

Additional research required to prove discovery is safe and effective.

LACK OF FUNDING

3

Clinical Research

Several phases of clinical trials are conducted to receive FDA approval

PHARMA CO FUNDED

Potential cures die from lack of funding

"THE VALLEY OF DEATH"

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Discovery shows promise to prevent, treat or cure a disease.

PUBLIC FUNDING

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PHARMA CO FUNDED

INVESTMENT

"THE VALLEY OF DEATH"

FROM IDEA TO COMPANY

venture
challenge



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MARC VAN MOORSEL

Translational business development in nanomedicines

- PhD student 'Nanomedicine in Acute Ischemic Stroke', UMC Utrecht

FROM IDEA TO COMPANY

venture
challenge

IOVA
BIOPHARMACEUTICALS

Towards vascular health.



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**VACANT
CEO**

- Leading IOVA Biopharmaceuticals
- Interaction with investors
- Setting up a Strategy
- Comprehensive slide-deck



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- › We need somebody with Development Expertise in the therapeutic area of interest (aTTP Orphan Indication)
- › CEO had history of clinical development in aTTP – approached Kristof Vercruysse

FROM IDEA TO COMPANY

?

**VACANT
CEO**



COEN MAAS



STEVEN DE MAAT



MARC VAN MOORSEL



KRISTOF VERCRUYSSSE

- Initial Strategy based on preliminary POC – Series A 18M Euro
- After discussion with well interested potential investors – final decision was not to move forward
- CEO stopped activities in mutual agreement
- 4 remaining team members decided to go for Seed Investment: 850 K Euro (Curie Capital, UHSF, FIRST (Managed by BGV)
- Management positions were divided

FROM IDEA TO COMPANY



KRISTOF VERCRUYSSSE
CEO

Twenty years of experience in Drug Development

- 13 years in TTP field
- Brought multiple compounds from preclinical- to clinical POC



COEN MAAS
CSO

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STEVEN DE MAAT
Manufacturing Lead

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MARC VAN MOORSEL
Operational Lead

Translational business development in nanomedicines

- PhD student 'Nanomedicine in Acute Ischemic Stroke', UMC Utrecht

FROM IDEA TO COMPANY

Seed Investment: Birth of TargED Biopharmaceuticals BV

- POC's to generated
- Manufacturing to be translated from Academia to Industry
- Get additional non dilutive funding (TO1 – TO2 – MIT – PPS call)

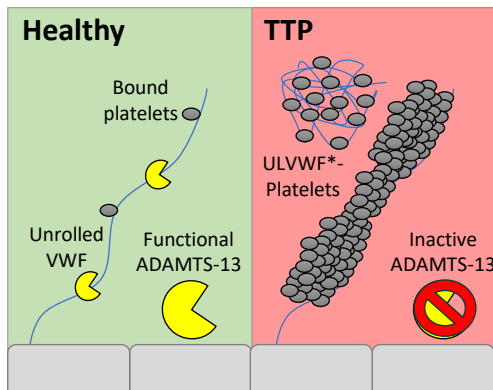


Preparations for Series A funding:

- **Microlyse** = Thrombolytic agent – Unfortunately, nobody is happy with only breaking down blood clots
- Select your **Therapeutic area(s)** carefully
- **Start Early** in approaching Investors (even when not all information in hand)
- **Select Investors** based on Size of Investment rounds done, Experience, potential network to accelerate your development, Therapeutic area, etc ...
- Have a comprehensive strategy: **BELIEVE: be consistent!**
- Build an understandable and reproducible story (someone will have to sell it to its own internal board)

CLINICAL UNMET NEED – autoimmune TTP

Microlyse could significantly reduce mortality and attack duration



The burden of TTP

- ↑ TTP patients lack functional ADAMTS13, leaving them at continuous risk for fibrin-poor microthrombosis
- ↑ Attacks result in organ failure and, ultimately, death
- Patients receive PEX, IS and Caplacizumab

Diagnosis

TTP symptoms
e.g. fever, neurological symptoms (60%), and renal insufficiency

Diagnosis of disease: ADAMTS13 activity <10%

Known TTP patient
1-10 cases/million

New TTP patients
1 case/million

Acquired TTP
(auto-antibodies) 95%

hTTP
5%

→ **Remission of attack**
Platelet count <100x10⁹/L

Therapy

Plasma Exchange (PEX) +

1. Removing auto-antibodies
- 2. Removing blood clots
- 3. Replenishing ADAMTS13

Immunosuppressants (IS) +
Preventing auto-antibody production

Caplacizumab

→ Passively disrupting the platelet-VWF interaction

Current TTP-treatment with Caplacizumab is insufficient

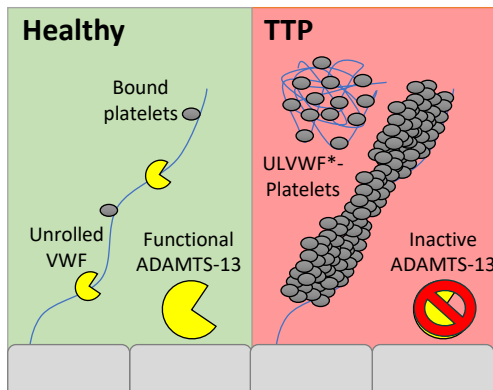
- ↓ Caplacizumab is given on top of PEX+IS and inhibits binding of platelets to VWF. It prevents microthrombi formation
- ↓ Still, TTP attacks last for 3-4 days
- ↓ *“Microlyse affects ‘ ‘ and could significantly reduce mortality and attack duration even more” (KOL Prof. Knoebl)*

	PEX + IS	PEX + IS + Caplacizumab
Mortality	~20%	~15%
Attack days	5	3-4
Plasma need	40L (€100K)	30L

*Abbreviations – UL-VWF = ultralarge Von Willebrand Factor ; hTTP = hereditary TTP ; PEX = plasma exchange ; IS = immunosuppressants

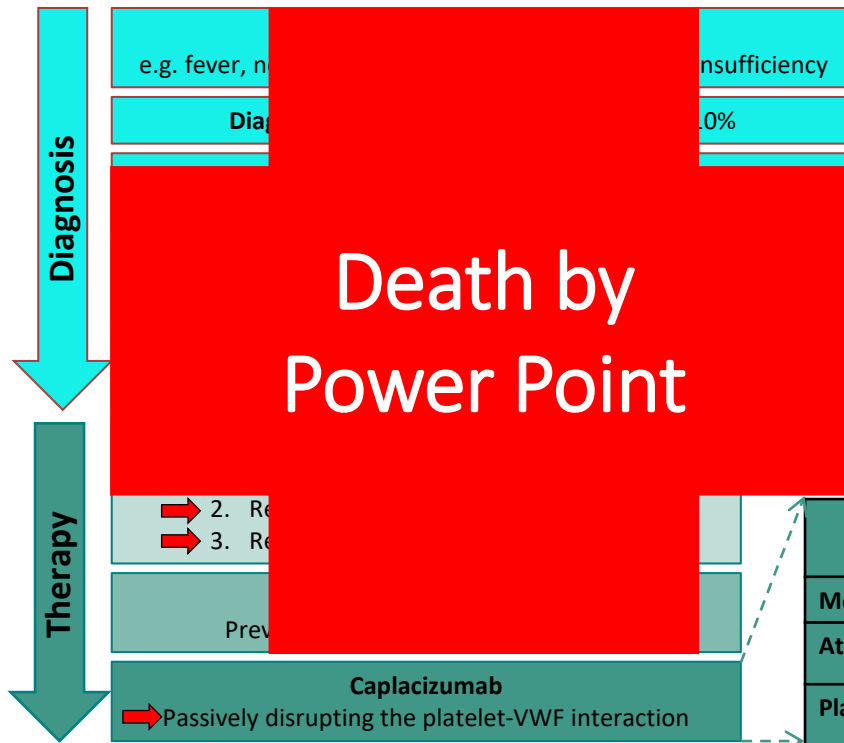
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**Targeted, first-in-class fusion proteins for
improved thrombolysis**

TARGED
TARGETED ENZYME DELIVERY

EXECUTIVE SUMMARY

- Microlyse: effective thrombolysis for various forms of thrombosis
- Preclinically validated in two thrombotic indications
 - Acquired Thrombotic Thrombocytopenic Purpura (aTTP; orphan indication);
 - Acute ischemic stroke (AIS)
- Worldwide, exclusive license on IP, covering Microlyse and variant fusion proteins
- February 22nd, 2022: €39 million Series A investment
- Deliverables Series A (2022-2026):
 1. **Acute ischemic stroke:** POC data in large animal species, including bleeding and functional outcome (2023)
 2. **Independent of indication:** full CMC (non-GMP and GMP) and toxicology program (end 2023)
 3. **Independent of indication:** Phase I study in healthy volunteers, including preliminary POC in patients (2024)
 4. **Acquired Thrombotic Thrombocytopenic Purpura (aTTP):** successful completion of Pivotal study (mid 2026)
 5. **Acute Ischemic stroke:** successful completion of phase II POC study (end 2026)

COMPANY HISTORY



Privately held company



Founded July 2020



Based in Utrecht, The Netherlands



Investors: Andera Partners (FR), Curie Capital (NL), FIRST (NL), Fund+ (BEL), Hadean Ventures (NOR), Inkef Capital (NL), Sunstone Life Science Ventures (DEN), Utrecht Health Seed Fund (NL)

2015

Initial research grant (€450k)
Coen Maas,
UMC Utrecht

2018

Patent filing
(WO/2019/185723): broad
IP, covering fusion proteins
for treatment of thrombosis

2019

**Microlyse – lead
compound selected**

- Pilot in aTTP
- Pilot in AIS

2020

Spin-out from UMCUs

- Worldwide, exclusive
license on IP
- €850.000 Seed
Investment

2021

Deliverables Seed Investment

- Successful production in Yeast
- Preclinical PoC in aTTP
- Preclinical PoC in AIS
- €900.000 non-dilutive funding
- Manuscript Microlyse for aTTP

2022

Preclinical to clinical

- €39 million Series A
- Manuscript Microlyse
for AIS (*expected Q2*)
- Tech transfer to Richter
Helm (*expected Q2*)
- Additional preclinical
validation in AIS

Thrombosis: location within the vasculature determines clinical presentation and composition

MACROVASCULAR

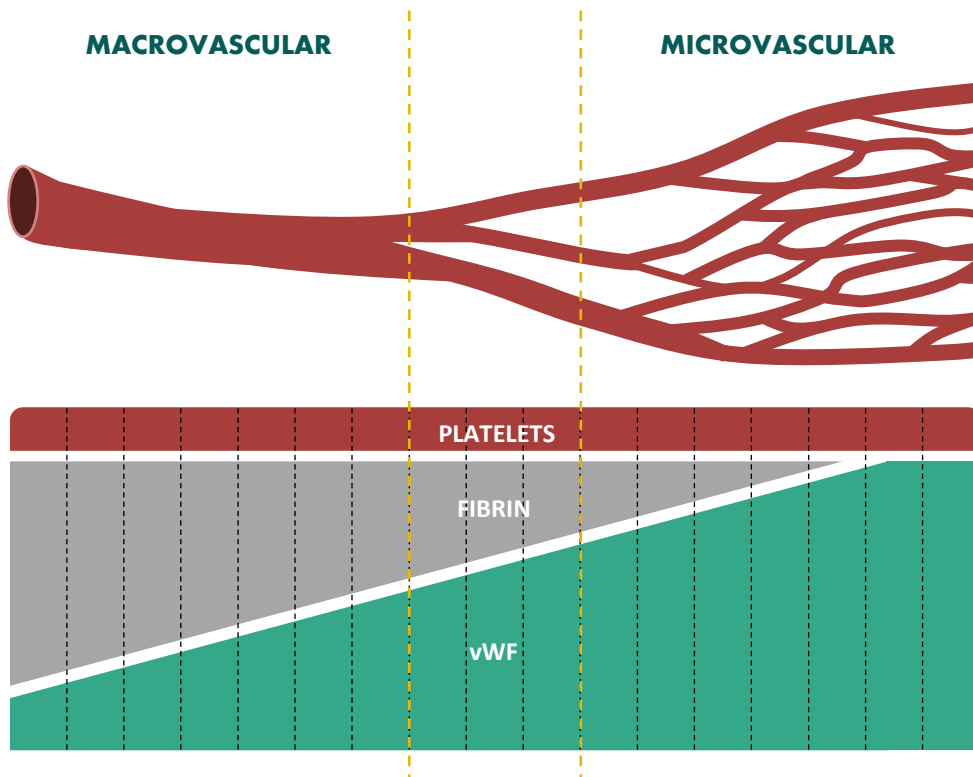
MICROVASCULAR

Thrombotic indication

- Myocardial infarction (MI)
- Acute Ischemic Stroke (AIS)
- Deep vein thrombosis (DVT)

Typical composition

- Fibrin-rich
- vWF always present



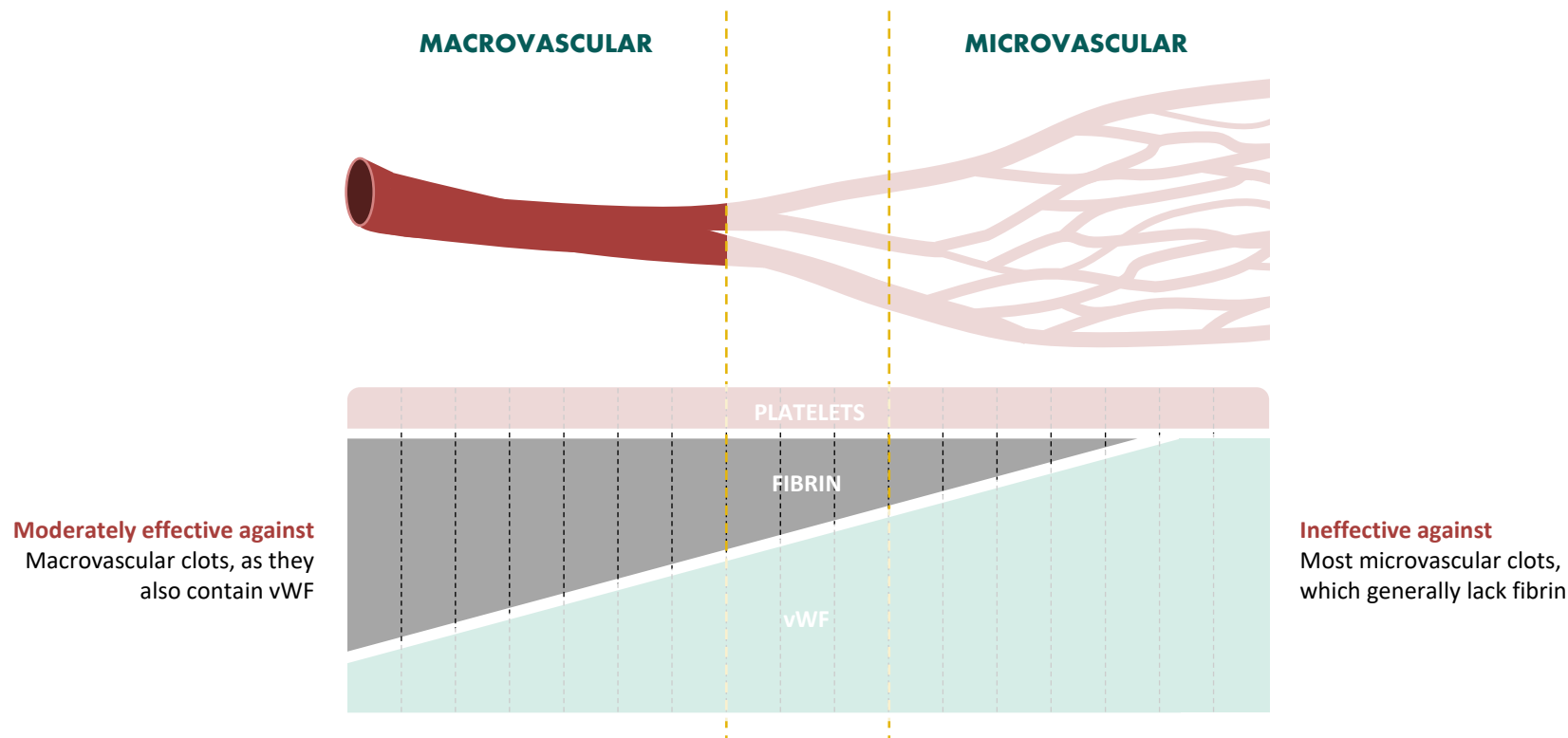
Thrombotic indication

- Acquired TTP (aTTP)
- Thrombotic microangiopathy (TMA)
 - Drug related
 - Pregnancy related
 - Infection related

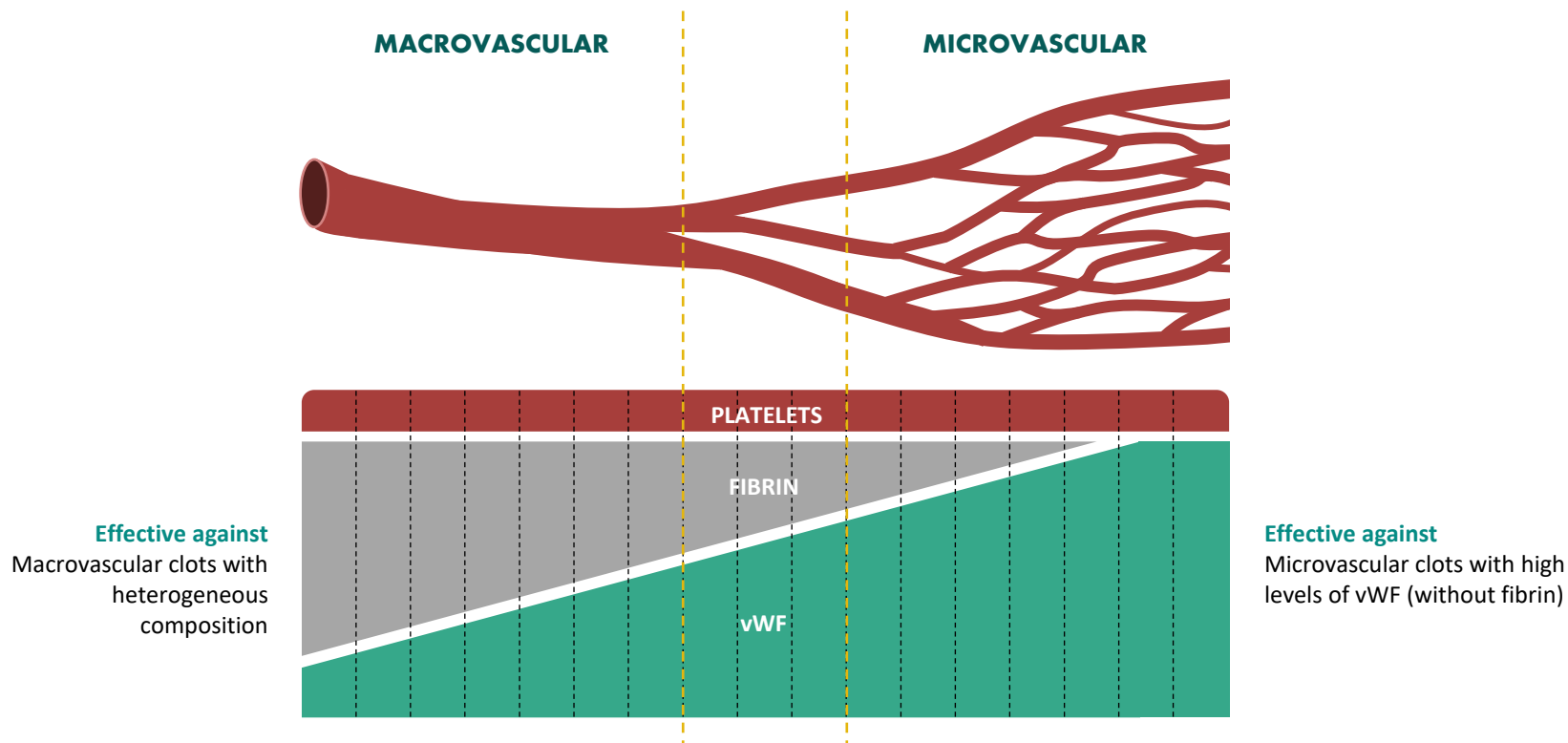
Typical composition

- No fibrin
- Only vWF

Current thrombolytic therapy (tPA) requires fibrin, limiting its efficacy

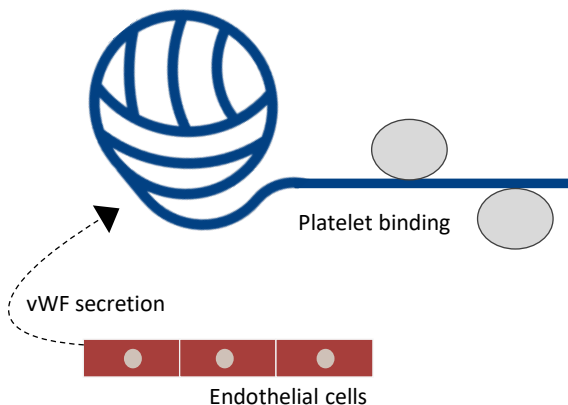


Microlyse targets both fibrin and vWF, making it applicable for any thrombotic indication, irrespective of the thrombus location and -composition

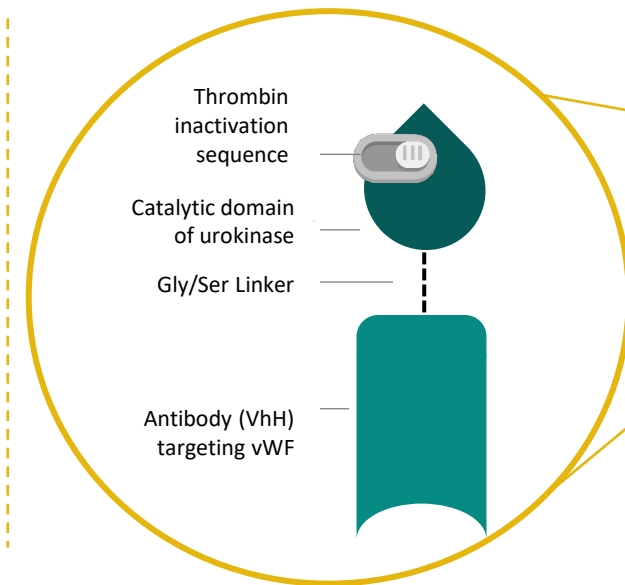


Microlyse is a single polypeptide that generates vWF-targeted plasmin activity

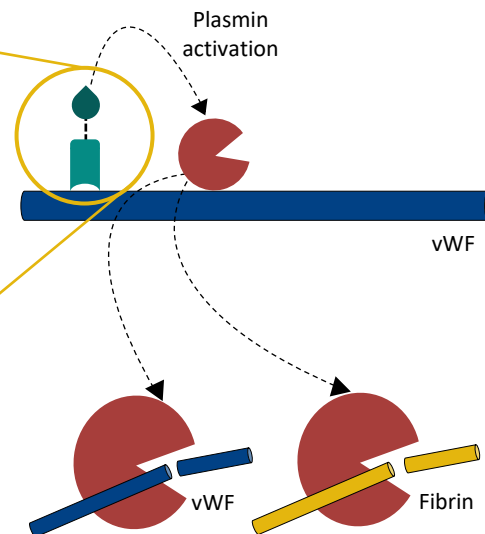
vWF is secreted by endothelial cells, then unrolls under flow and captures platelets



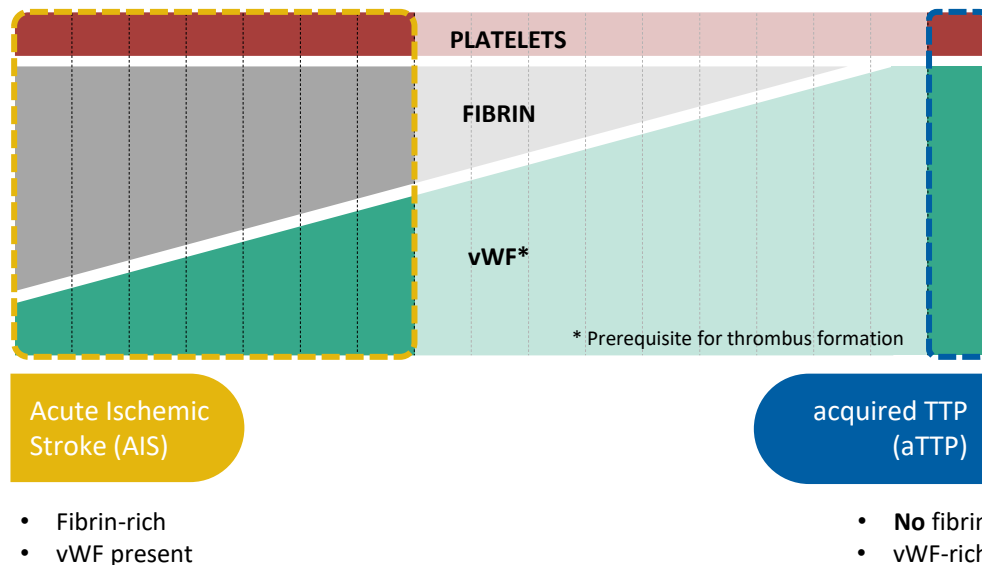
Microlyse has an antibody domain (VhH) that directs its catalytic domain towards vWF



After binding vWF, plasmin is activated which then degrades both vWF, but also fibrin if present

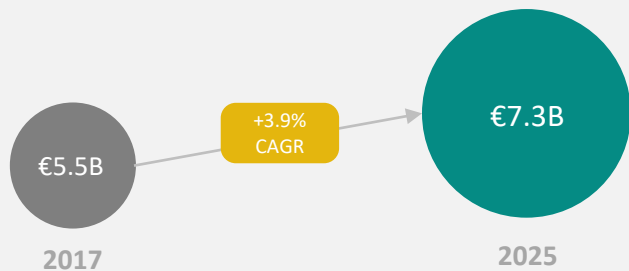


Microlyse is simultaneously being developed for aTTP, an orphan indication characterized by thrombi without fibrin, and acute ischemic stroke, the largest thrombotic indication characterized by heterogenous thrombi. Validating effectivity in both indications proves its applicability for any thrombotic indication.



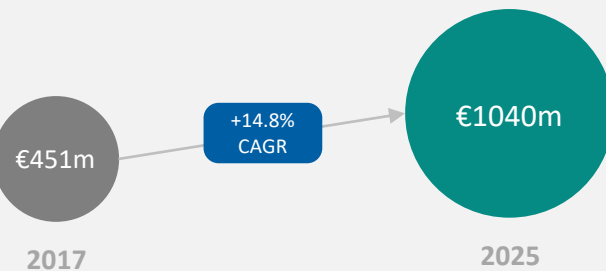
MARKET POTENTIAL

Total market AIS*



* Key metrics from 8MM, retrieved from GlobalData report GDHC171PIDR

Total market aTTP#



Accumulative sales proposals from immunosuppressants, Caplacizumab and Apadamtase-α

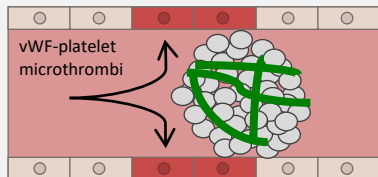
aTTP is an immune-disease, characterized by countless microthrombi that obstruct the blood flow towards various organs. Patients benefit from rapid revascularization, hence a shortened attack duration

EPISODE



SYMPTOMS

- Acute attacks
- Neurological, renal and gastrointestinal symptoms



DIAGNOSIS



ER METHODOLOGY

- Low platelet counts
- Deficiency natural vWF cleaving enzyme (ADAMTS13)

EPIDEMIOLOGY

- **Incidence 7MM:** 7.500 episodes/year
- **Recurrence rate:** 80%
- **Mortality without SoC:** 90%

THERAPIES & UNMET NEEDS



IV COMBINATION THERAPY

- Plasma exchange (PEX)
- Immune suppression (IS)
- Caplacizumab: vWF-blocking nanobody

	PEX + IS	+ Caplacizumab
Mortality	~20%	~15%
Attack days	5	3-4
Plasma	40L (€100K)	30L

UNMET NEED

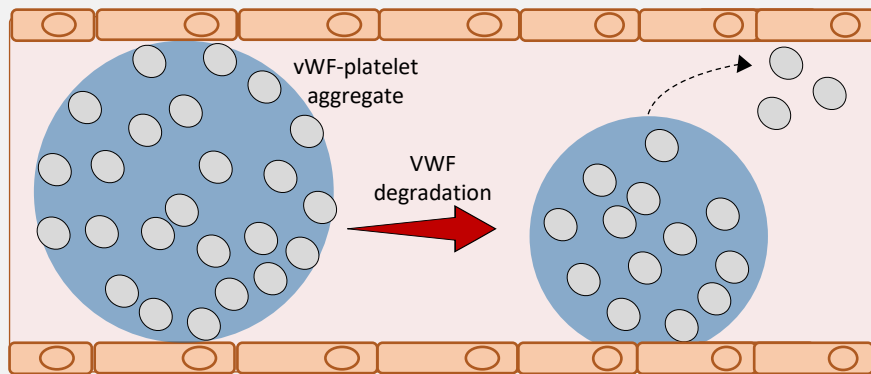
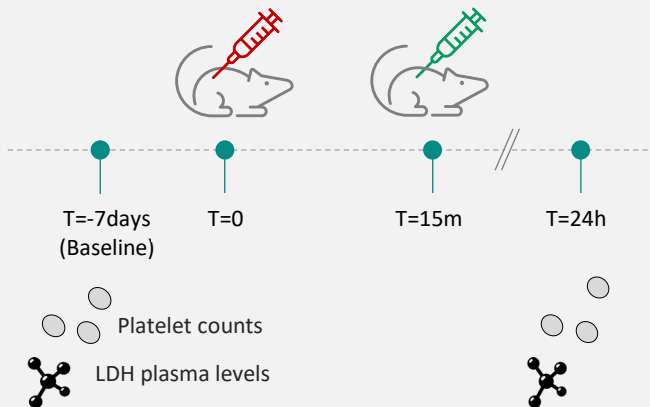
- **Shortened attack duration**

Microlyse was compared to Caplacizumab in a validated TTP mouse model. Hereto, platelet counts and LDH (biomarker for tissue damage) were investigated. Both are biomarkers for disease activity and severity in human clinical TTP studies with Caplacizumab

Therapies were given 15min after triggering TTP via administration of rhVWF to ADAMTS13^{-/-} mice, and parameters were measured at baseline and after 24 hours



Hypothesis: by degrading vWF, Microlyse liberates platelets from microthrombi, reducing tissue damage as measured by LDH biomarker. These parameters were also assessed in Caplacizumab clinical trials



Microlyse degrades pre-existing microthrombi 10x faster than Caplacizumab, which explains a significant reduction in tissue damage

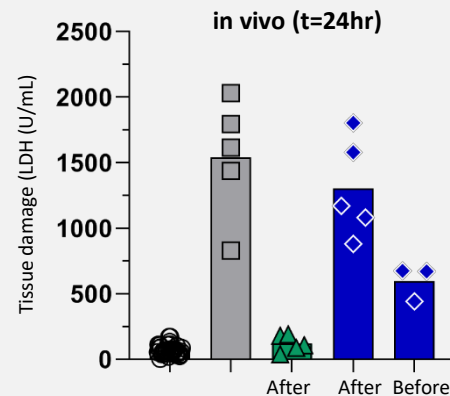
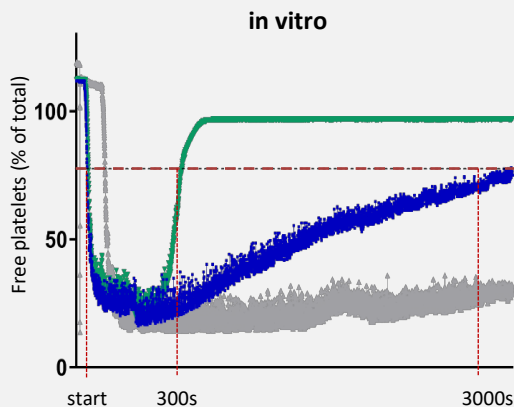
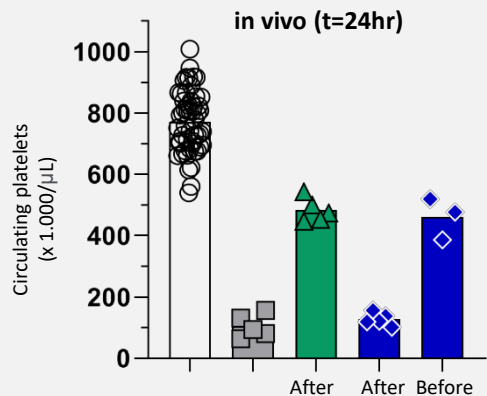
Microlyse effectively degrades pre-existing clots as seen in TTP attacks; Caplacizumab is more effective in preventing clot formation



At equimolar doses, Microlyse removes platelets from clots 10x faster than Caplacizumab



Resulting in a decreased ischemic period and, consequently, prevention of tissue damage



Baseline (t=0)



Saline



Microlyse (416nM)



Caplacizumab (416nM*)

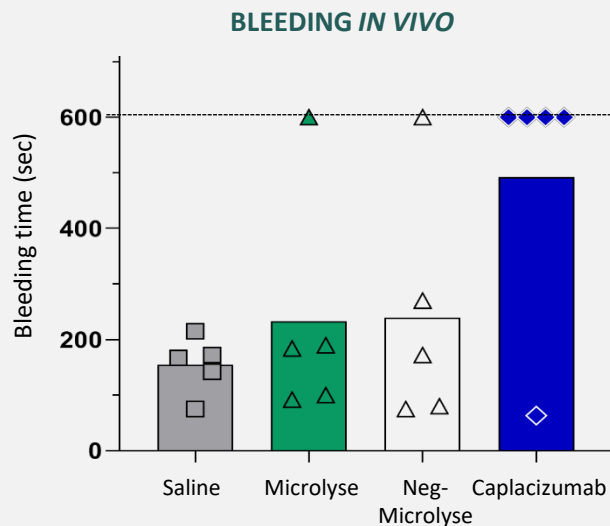
* Caplacizumab is clinically administered at 60nM

BLEEDING & CLINICAL POTENTIAL

In additional mice, tail-cut was performed 15 minutes after treatment. Bleeding was assessed for max. 600 seconds. Microlyse did not affect bleeding time, indicating a superior bleeding profile when compared to Caplacizumab



Consequently, when compared to Caplacizumab, Microlyse holds the clinical potential to reduce attack duration and to limit tissue ischemia, yet without an increased bleeding tendency



CLINICAL POTENTIAL

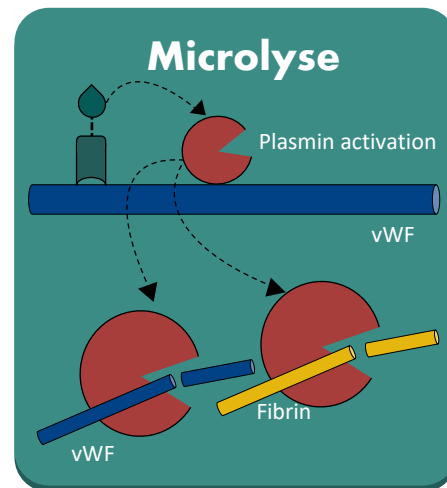
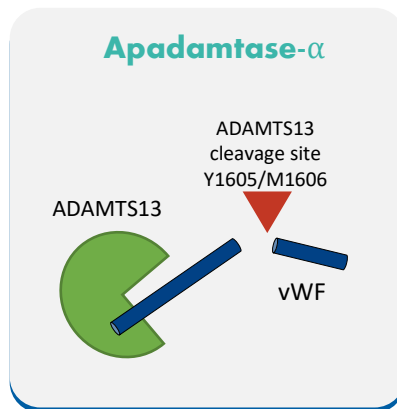
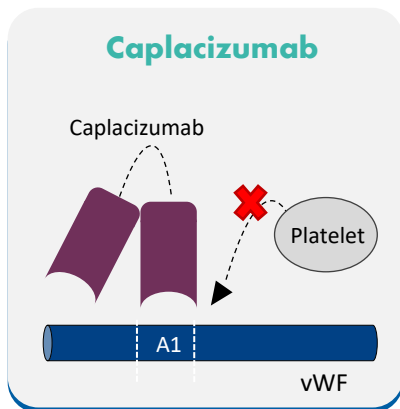
	PEX + IS	+ Caplacizumab	Microlyse
Mortality	~20%	~15%	<<
Attack days	5	3-4	<<
Plasma	40L (€100K)	30L	<<

CAPLACIZUMAB RE-ADJUSTED CLINICAL GUIDELINES

- [ISTH 2020 Guidelines for TTP treatment:](#)
Cablivi is more suitable to prevent build-up than to accelerate breakdown
- [ASH 2021 immune TTP consensus report](#)
Caplacizumab "buys time", allowing immunosuppressive therapy have ADAMTS13 levels recovered
- [NICE rejects Cablivi for rare blood disorder TTP](#)
Cablivi is assumed to have no survival benefit in the long-term

α TTP COMPETITION

Therapy	Company	Mechanism of action	Administration	Phase
Caplacizumab	Sanofi	Bi-head nanobody that blocks vWF (A1) and prevents platelet binding	Add-on to PEX	Market
Apadamtase- α	Takeda	ADAMTS13 surplus therapy to overcome auto-antibodies	Stand-alone/add-on	III
Microlyse	TargED	Active vWF cleavage via targeted plasmin activation	Stand-alone/add-on	Preclin.



Acute ischemic stroke (AIS) is the result of an occlusive thrombus, accounting for 90% of all stroke cases. Of these patients, only ~20% are eligible for intravenous treatment with rh-tPA and only ~5% are eligible for thrombectomy in addition

EPISODE



SYMPTOMS

- One side paralysis
- Sudden confusion
- Speech impairment
- Loss of vision / coordination
- Sudden, severe headache

EPIDEMIOLOGY

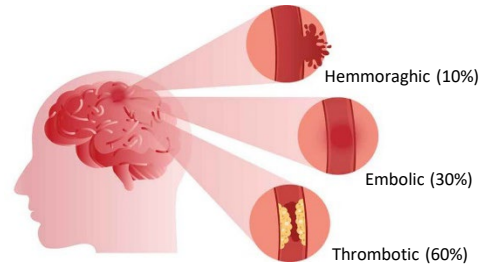
- **Incidence:** 15 million/year
- **Mortality:** 5 million/year
- **Permanently disabled:** 5 million/year

DIAGNOSIS



ER METHODOLOGY

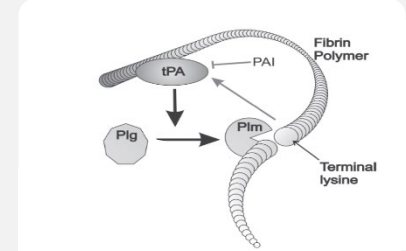
- CT to differentiate occlusion from bleeding
- CT to determine location of blood clot



THERAPY



FIRST-IN-LINE: thrombolysis with rh-tPA (~20%)



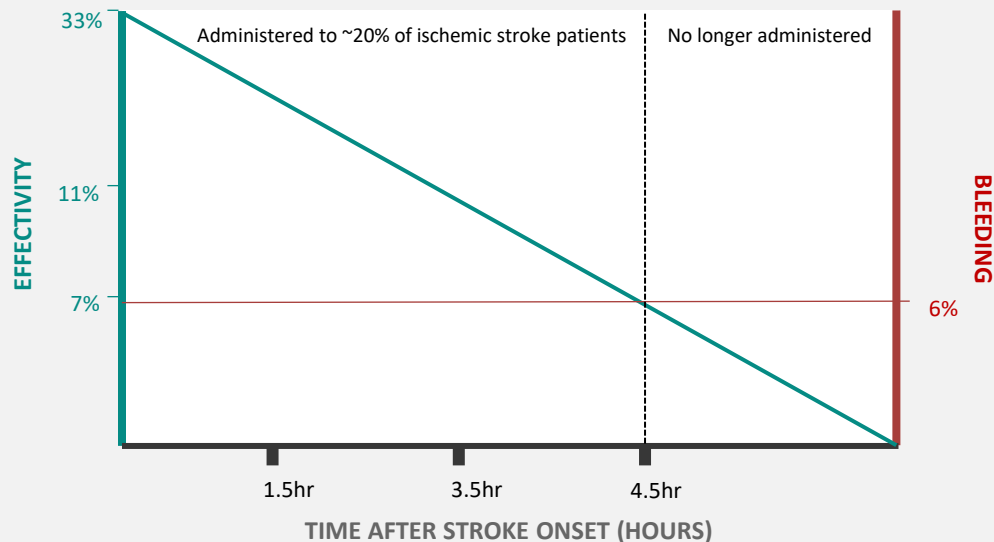
ADDITIONAL: thrombectomy (~5%)

tPA-resistance: a limited effectivity that decreases over time, with a persistent bleeding risk

Therapy with tPA has limited effectivity which decreases the later that tPA is administered after stroke symptom onset. Also, 6% of patients treated with tPA result in therapy-related bleeding. Together, this results in a 4.5 hours therapeutic window



As unmet clinical needs, KOLs emphasize the absence of therapy for ~80% of existing AIS patients, the need for more effective therapy, faster clot breakdown, and a decreased bleeding risk



UNMET CLINICAL NEEDS



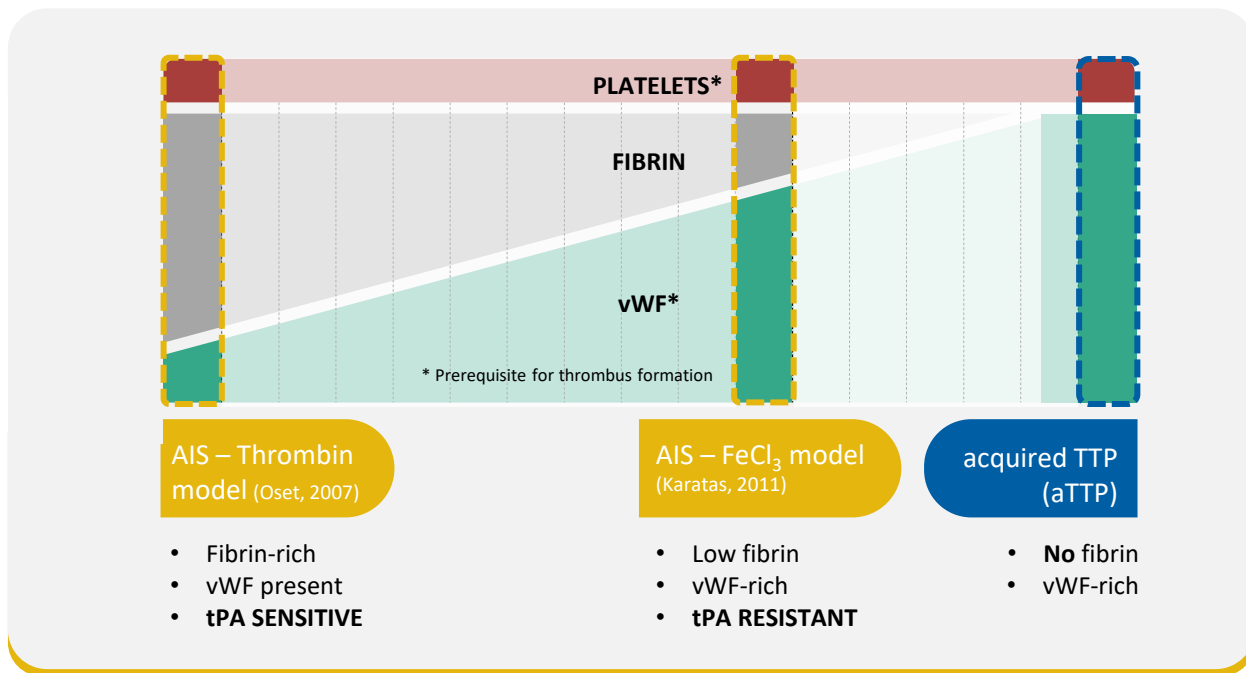
LIMITATIONS OF tPA

Time after onset	Therapeutic response
0 - 1.5 hr	33%
1.5 - 3 hr	11%
3 - 4.5 hr	7%
>4.5 hr	Outweighed by bleeding risk

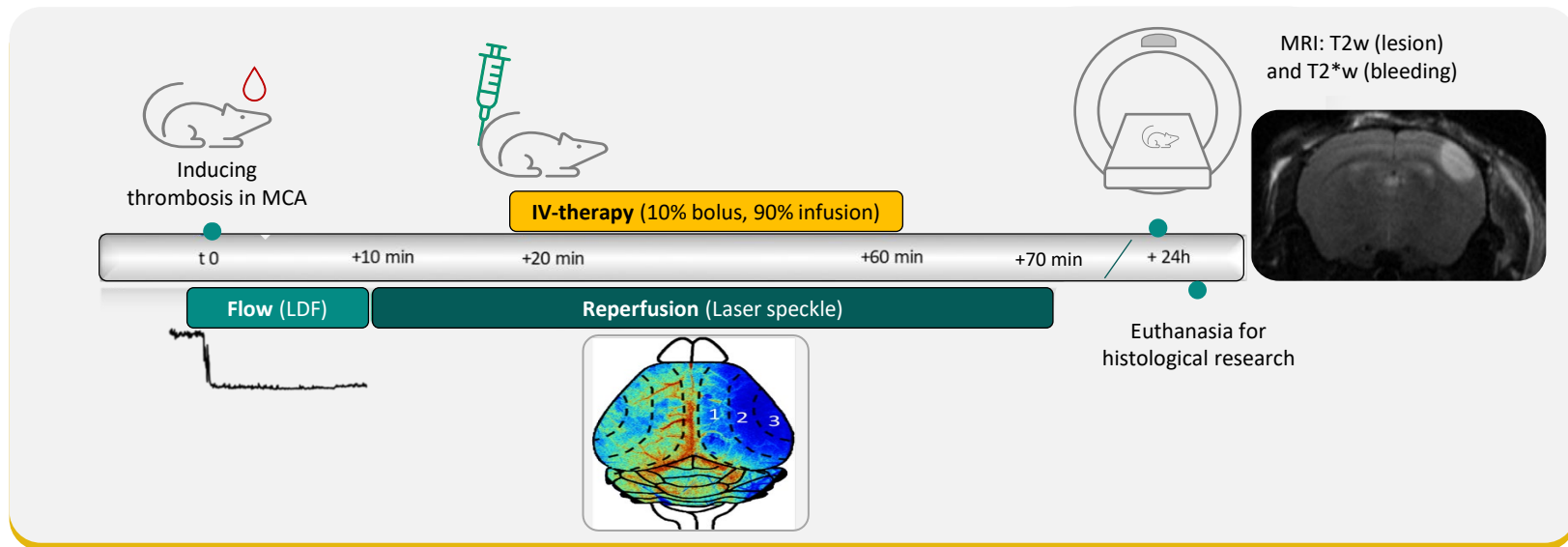
UNMET NEEDS

- **Therapy for ~80% of untreated AIS patients**
- **Faster clot breakdown, decreasing:**
Brain damage, permanent disability, mortality
- **Reduced bleeding risk**

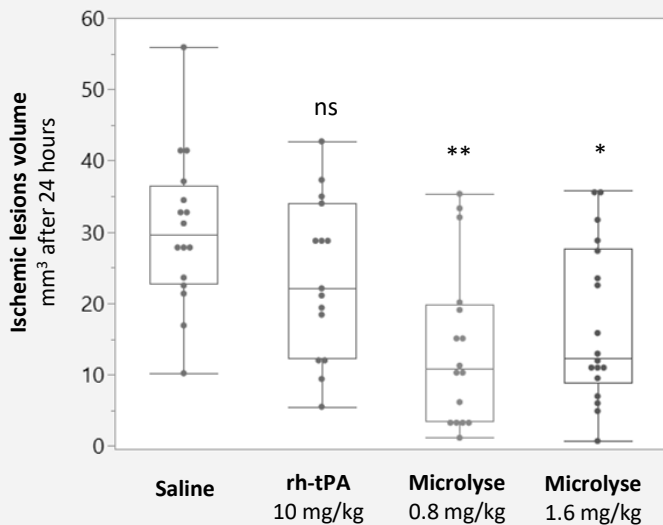
Microlyse was compared against tPA in a **tPA-sensitive** (thrombin-induced), as well as in a **tPA-resistant** (FeCl₃-induced) stroke model



tPA-resistant stroke was induced in the middle cerebral artery (MCA) via topical application of FeCl_3 . Outcome parameters included lesion and bleeding after 24 hours

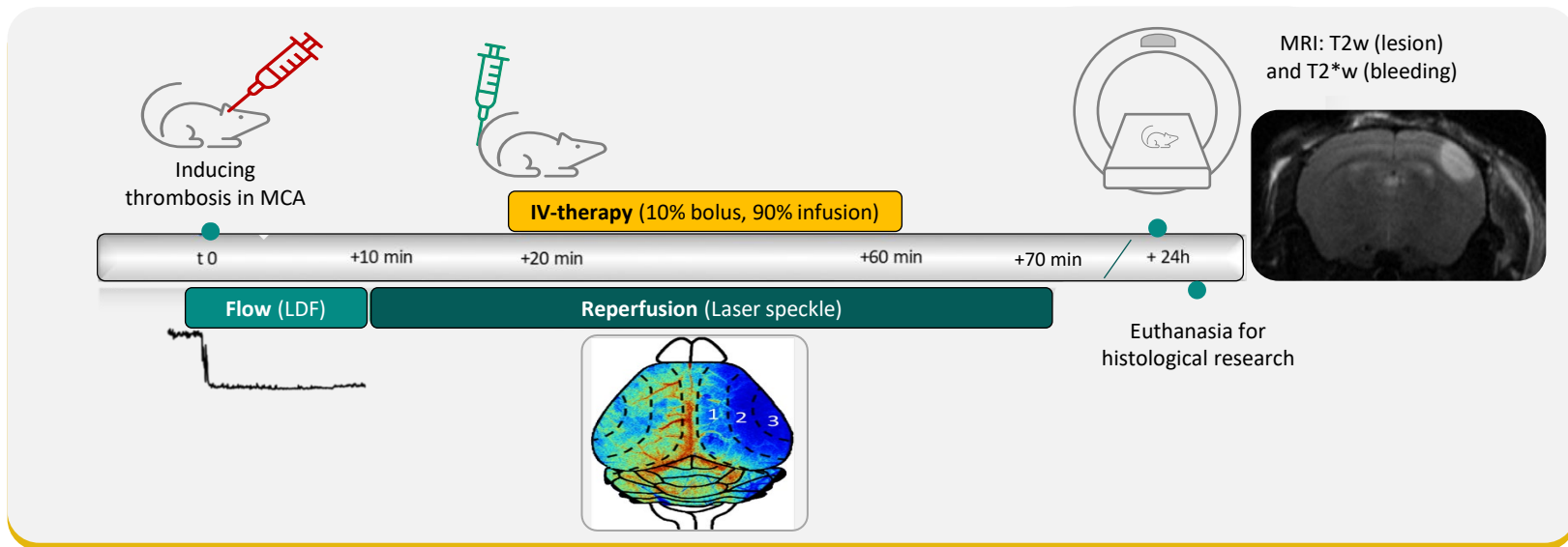


In a **tPA-resistant (FeCl₃-induced) AIS model** Microlyse shows superiority in reducing lesion volume after 24 hours as compared to tPA

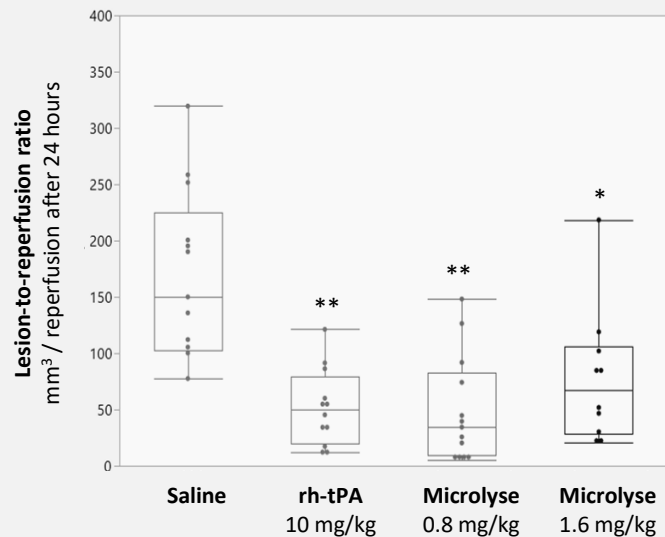


Boxes show median and quartiles. Whiskers show min and max. Individual values are plotted. Line indicates the mean. Wilcoxon test after Kruskal-Wallis Test.

tPA-sensitive stroke was induced in the middle cerebral artery (MCA) via IV-thrombin. Outcome parameters included reperfusion within 70 minutes and both lesion and bleeding after 24 hours



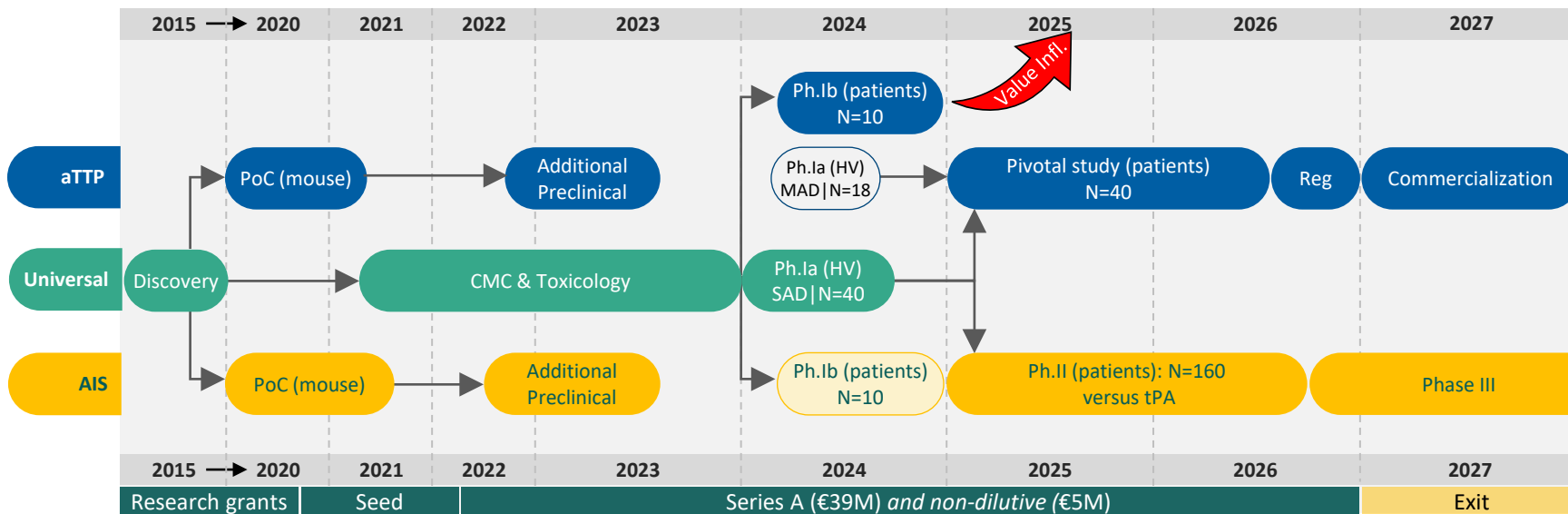
In a **tPA-sensitive (thrombin-induced) AIS model** Microlyse shows non-inferiority as compared to tPA



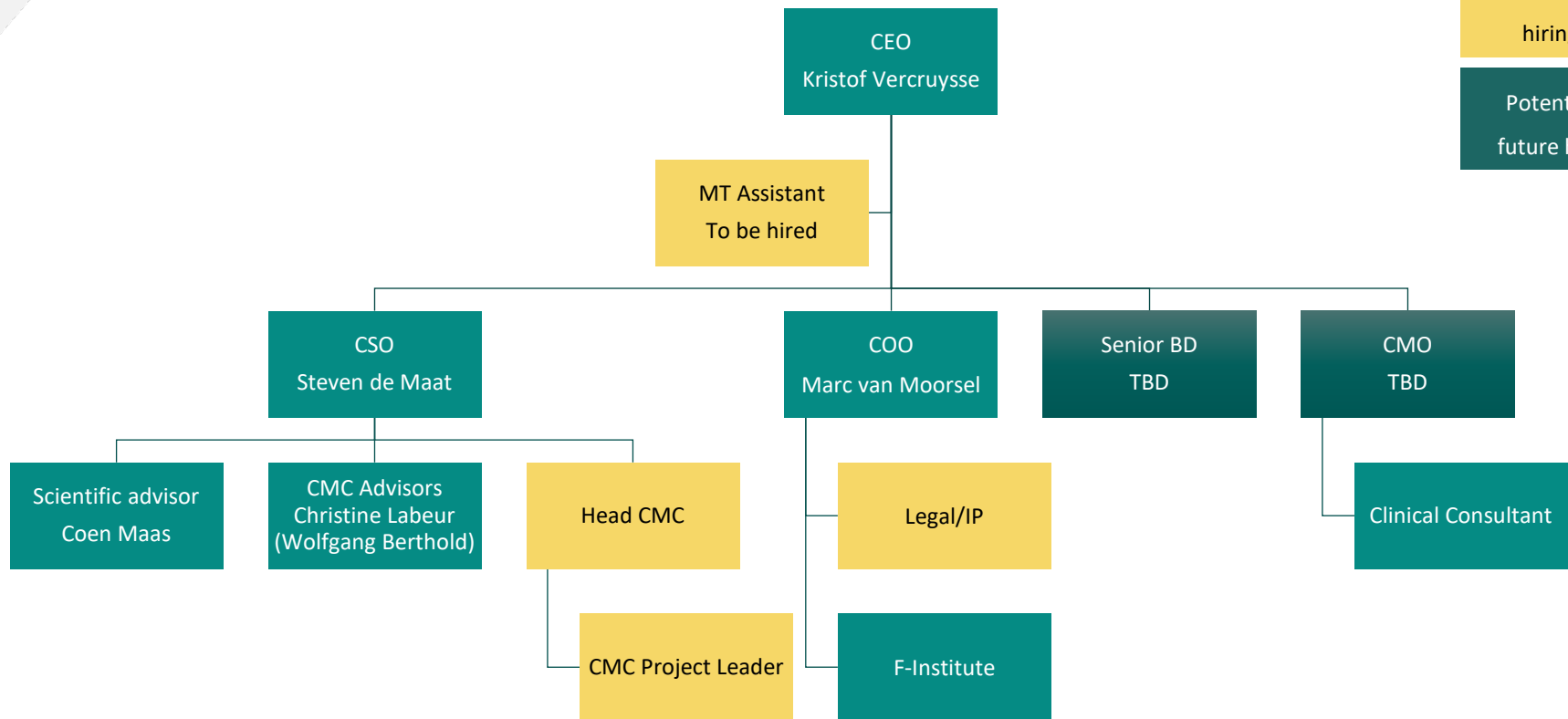
Boxes show median and quartiles. Whiskers show min and max. Individual values are plotted. Line indicates the mean. Wilcoxon test after Kruskal-Wallis Test.

SINGLE PHASE-I FOR ALL THROMBOTIC INDICATIONS

With the Series A investment, TargED will perform (1) stroke studies in larger species (addressing both efficacy and therapy-related bleeding), (2) IND enabling studies, (3) phase-I in healthy volunteers including patient cohorts, (4) pivotal study in aTTP patients and (5) a phase II study in AIS patients



ORGANIZATION TO DATE








Hired
(sign-ready)







Currently
hiring

Potential
future hire

ADVISORS aTTP

>	 Prof. Karen Vanhoorelbeke Leuven, Belgium	Head of Laboratory of Thrombosis research, 161 publications Topic: Molecular mechanisms by which the hemostatic proteins vonWillebrand factor (vWF) and its cleaving enzyme ADAMTS13 contribute to health and disease
>	 Prof. Paul Knoebl Vienna, Austria	Scientific expert in TTP, 170 publications. Topic: Immune mediated coagulation disorders, Thrombotic microangiopathy (incl. TTP), Critical illness coagulopathy, rare bleeding disorders.
>	 Prof. Spero Cataland Ohio, USA	Hematologist with a focus on non-malignant blood disorders, 160 publications. Topic: Thrombotic microangiopathy including TTP and aHUS. Clinical experience with Caplacizumab for acquired TTP and Recombinant ADAMTS13 for congenital TTP
>	 Dr. Katerina Pavenski Toronto, CND	Head of the Division of Transfusion Medicine, clinical hematologist Topic: clinical transfusion medicine, patient blood management, therapeutic apheresis, and TTP/cm-HUS. Clinical experience with Caplacizumab.
>	 Prof. Flora Peyvandi Milan, ITA	Professor of Internal Medicine at the University of Milan, over 500 publications Topic: rare bleeding disorders. Principal investigator in TITAN and HERCULES Caplacizumab trials. President of ISTH 2020.

ADVISORS STROKE

>	 Prof. Johannes Boltze Warwick, UK	Full professor of Neuroscience, and editorial board member of multiple scientific journals, including Stroke, PLoS One, Cell Transplantation and Translational Stroke Research, over 175 publications. Topic: Brain ischemia, preclinical animal models, translational models in stroke
>	 Prof. Rick Dijkhuizen Utrecht, Netherlands	Head of Biomedical MR Imaging and Spectroscopy Group, over 200 publications Topic: MR Imaging in preclinical stroke models. Expert in Pre-clinical models in AIS and Principal Investigator in Collaboration for New Treatments for Acute Stroke
>	 Prof. Jeffrey Saver Los Angeles, USA	Head of UCLA Stroke Center, more than 700 publications and book chapters. Topic: Stroke prevention, acute stroke treatment, stroke diagnosis, and cognitive and behavioral consequences of stroke. Actively participating and designing multiple clinical trials.
>	 Prof. Diederik Dippel Rotterdam, Netherlands	Neurologist with interest in Vascular and acute neurology, over 300 publications on stroke Topic: PI of several investigator-driven multicenter randomized clinical trials for treatment of acute ischemic stroke. Research Leader of <u>C</u> ollaboration for <u>N</u> ew <u>T</u> reatments for <u>A</u> cute <u>S</u> troke
>	 Prof. Werner Hacke Heidelberg, Germany	Senior Professorship of Neurology at the University of Heidelberg, Germany; more than 500 publications Past-President of the German Neurological Society, the founding President of the European Stroke Organization (ESO), and a Past President of the World Stroke Organization 2016-2018.
>	 Prof. Bart van der Worp Utrecht, Netherlands	Neurologist and previous President of European Stroke Organization (ESO), over 250 publications Topic: cerebrovascular diseases. (co-)Chief Investigator of the randomized clinical trials HAMLET, PAIS, COOLIST, VAST, PRECIOUS, APACHE-AF and MR ASAP.

OUR ULTIMATE GOAL IS TO DELIVER EFFECTIVE AND SAFE THROMBOLYSIS

- Microlyse: effective thrombolysis for various forms of thrombosis
- Preclinically validated in two thrombotic indications
 - Acquired Thrombotic Thrombocytopenic Purpura (aTTP; orphan indication);
 - Acute ischemic stroke (AIS)
- Worldwide, exclusive license on IP, covering Microlyse and variant fusion proteins
- February 22nd, 2022: €39 million Series A investment
- Deliverables (end 2026):
 1. **Acute ischemic stroke:** POC data in large animal species, including bleeding and functional outcome (2023)
 2. **Independent of indication:** full CMC (non-GMP and GMP) and toxicology program (end 2023)
 3. **Independent of indication:** Phase I study in healthy volunteers, including preliminary POC in patients (2024)
 4. **Acquired Thrombotic Thrombocytopenic Purpura (aTTP):** successful completion of Pivotal study (early 2026)
 5. **Acute Ischemic stroke:** successful completion of phase II POC study (end 2026)





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TARGETED ENZYME DELIVERY