

AN INITIATIVE OF

**PROGRAMME OVERVIEW** update November 23, 2023

> December 7, 2023 Venue: CORPUS CONGRESS CENTRE - Oegstgeest the Netherlands

# 'Scaling up: through innovations, partnerships and business strategies'

Dutch Life Sciences conference is Netherlands' most established life sciences event. It has positioned itself as the premier annual meeting place for both Dutch and international players. The event brings together leading CEOs of biotech, pharma and medical devices companies, heads of R&D, academics, and life sciences investors from the healthcare sector for networking opportunities to promote the translation of inventions into e.g. therapies, medical devices and diagnostics distribution in and across the healthcare system. It provides a unique opportunity for discussions, panel presentations and product demonstrations and to meet new companies, paving the way for new business collaborations. The conference will discuss 8 main topics, where 'Scaling up: through innovations, partnerships and business strategies' will be a consistent underlying theme. Our esteemed speakers and thought leaders will explore the latest trends, cutting-edge technologies and disruptive business strategies that are reshaping the life sciences landscape. Together, let's unlock the full potential of scaling up, shaping a healthier and more sustainable future for all.

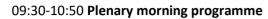
07:45 **Registration desk open Investors Forum** For participants at the Investors Forum breakfast session. The Investors Forum is taking place at the Penthouse of CORPUS

08:00 Investors forum part 1 - breakfast session hosted by Johnson Johnson

MODERATOR: Dr. ir. Lisanne Blauw, Associate at Thuja Capital (NL)

The investors forum is an exciting opportunity for those companies looking for equity capital and/or partnerships with companies and institutes across the life sciences value chain, from biotech, medtech and pharma companies to financiers and universities. The forum offers excellent opportunities for presenting your company or university to Venture Capitalists, corporate- and regional investment funds and to discuss your business strategy.

08:45 Registration desk, exhibition open





09:30	Welcome by moderator Eveline van Rijswijk
	Eveline is a science journalist with experience in communicating science on television, radio, online and during events and conferences.
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09:35	Opening
	by Hans Schikan, Member Topteam Dutch Top Sector for Life Sciences and Health (NL)
09:45	Synaffix' journey in creating value for patients through its ADC technology platform and matching out- licensing business model hosted by pivotpark
	by Peter van de Sande, CEO Synaffix (NL)
	In 2011 Synaffix won the investors forum competition of the Dutch Life Sciences Conference. About 12 years later the company has developed an award-winning ADC technology platform enabling best-in-class targeted cancer therapeutics. Recently Synaffix was acquired by the Switzerland-based company Lonza. Combining Lonza's development and manufacturing capabilities with the Synaffix ADC technology platform will further enhance the capabilities and streamline the path to clinic with impact for patients. In his keynote presentation Peter van de Sande will present Synaffix journey from startup till the acquisition by Lonza. How it became a leader as a ADC technology provider and its strategy to build the company by partnerships using an out-licensing business model.
10:20	Venture Challenge hosted by Health~Holland
	The winner of the Venture Challenge Fall 2023 will be announced!
	Presentation by Dr.ir. Chrétien Herben, Program Director Life Sciences@Work (NL)
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10:40 Break

Time for networking and to visit the exhibition



## 11:30-12:45 Parallel morning sessions

Women's Health: challenges and opportunities hosted by Health~Holland Moderator: Prof. dr. Angela Maas	Although one half of the world 's population is women, women's health (WH) has been considered a niche market and a subset of healthcare. The current global innovation pipeline reveals mismatches between health investments and health needs. This is starting to shift, leading to new opportunities for investors, companies and other stakeholders across the healthcare ecosystem, resulting in better health outcomes for women. The aim of this session is to give an overview of the latest clinical research and market developments and present the challenges and opportunities in the WH field today.	<ul> <li>Presentations by:</li> <li>Prof. dr. Angela Maas, Professor in Women's Cardiac Health at RadboudUMC (NL)</li> <li>Dr. Annemieke de Groot, Director Market Access, Policy &amp; Communications Benelux at Organon (NL)</li> <li>Em. Prof. Dr. Herjan J.T. Coelingh Bennink, President Pantarhei Bioscience (NL)</li> </ul>
Dealmaking for early-stage Life Sciences companies: licensing, valuations and deal structuring concepts and trends Hosted by Science based lawyers Moderator: Carine van den Brink	Dealmaking play a vital role in driving biopharma innovation forward and delivering life-changing therapies to patients. From the startup phase were often a license is required from the technology transfer department, partnering with big pharma by out- licensing the technology and financial deals with investors. This session will give insights in the current trends of Life sciences dealmaking such as valuations, out-licensing strategies, R&D partnerships and royalty financing.	<ul> <li>Presentations by:</li> <li>Jos Joore, CEO &amp; co-founder of MIMETAS</li> <li>Nettie Buitelaar, CEO Biotech Booster (NL)</li> <li>Tess Korthout, R&amp;D Innovation Scout at Johnson &amp; Johnson (NL)</li> </ul>
Artificial intelligence and the impact on product development and the product Life Cycle Hosted by PROGRESS Moderator: Christophe Mombers	2023 has been a year of record spending on artificial intelligence in the pharmaceutical industry. But while drugs, therapeutics and diagnostics of the future may be invented and operated by AI, it also presents challenges in areas such as data collection, regulation and validation. Questions like what are some of the underexplored applications for AI in pharma R&D? And what are the more common AI-related operational issues in R&D? Questions like these along with the regulatory landscape of AI and the validation of AI applications will be discussed during this session.	<ul> <li>Presentations by:</li> <li>Arunava Ghosh, Quality and Regulatory Compliance Consultant at Progress-Experts in Life Sciences (NL)</li> <li>Stef van Grieken, Co-founder &amp; CEO Cradle (CH)</li> <li>Joren van der Horst, Founder Luo Automation (NL)</li> </ul>

### 12:45-14:00 Lunch

Time for networking and to visit the exhibition

## 13:00 Investors forum part 2 - lunch session –

### 14:00-15:15 Parallel afternoon sessions

Innovation & Regulatory Challenges in Medical Devices Hosted by GROUP Moderator: Raimon Keijzer	Medical technology continues to develop at a very rapid pace and is an area primed for continued development and innovation. We continue to see significant developments in all kinds of technology, like networking speed, artificial intelligence (AI), machine learning, production materials, fiber optic technology, wired and wireless capabilities, and more. Alongside these new advancements we also see Regulatory changes, like the new Medical Device Regulation, which creates new challenges for medical device companies. In this session the impact of new technologies like artificial intelligence on Medical devices will be discussed. As well as how to turn the regulatory needs in your advantage to commercialize innovative products under EU regulations.	<ul> <li>Presentations by:</li> <li>Anne-Sophie Grell PhD Sc, Regulatory Affairs Manager Medical Device QbD (BE)</li> <li>Pieter De Wilde, Commercial Director Unitron (BE)</li> <li>Wouter Bulten Ph.D., Chief Innovation Officer at Aiosyn (NL)</li> </ul>
Financing life sciences development and growth by M&A, IPO or partnering strategy Hosted by <b>DWC</b> Moderator: Drs Petra van Zuijlen RA	The biotech and medtech funding environment has undergone significant changes in the last two years. Record- high levels of investment fell drastically, creating more competitive markets that are spurring new approaches and perspectives within emerging bio/medtech. Founders, CEO's and CFO's need to be more creative to find the right financing strategy that facilitates R&D and growth of their company. In this session CFO's and experts will share their insights in the different financing routes like M&A, IPO or a partnering strategy.	<ul> <li>Panel discussion with:</li> <li>Stijn Spitaels, Partner at PwC Deals Strategy (NL)</li> <li>Matthew Wagener, Director of Finance Operations at NewAmsterdam Pharma (NL)</li> <li>Guillaume Jetten, CFO at Symeres (NL)</li> </ul>
Cell & Gene therapy: Innovations and business strategies         Hosted by         ThermoFisher         SCIENTIFIC         Moderator: Martijn Kramer MSc.	Continuing advances in cell and gene therapy (CGT) are transforming how biopharma companies treat and potentially cure certain diseases. It is the fastest-growing area of therapeutics, with several new therapies available to patients and hundreds more in development. This session showcases young companies that develop CGT's and an enabling technology. They will talk about their innovations and business strategies for bring bringing their product to the patients.	<ul> <li>Presentations by:</li> <li>Willem Hoerée, Business Development Manager - Cell &amp; Gene Therapy at Thermo Fisher Scientific (BE)</li> <li>Dr. Malin Stridh, General Manager, CSO MIDA Biotech (NL)</li> <li>Dr. David Mosmuller, Co-founder &amp; CEO SanaGen (NL)</li> <li>Geert Boink, Founder PacingCure (NL)</li> </ul>

15:15 **Break** 

Time for networking and to visit the exhibition

16:00 Wrap up conference

16.05 Announcement and pitch winner Investors Forum

#### 16:20 Mibiton Quality Certificate

Almost twenty-nine years, more than 118 young Life Sciences companies has already been able to accelerate their development, by using a Mibiton investment to purchase state-of-the-art lab facilities or to produce first series of medical devices or agro-food production facilities.

The bi-annual "Mibiton Quality Certificate" will be handed out by Liduina Hammer, Chair Mibiton

#### 16:30 Closing keynote presentation:

#### 'Lessons from gastronomy for the boardroom: how to drive change and have impact'

By **Sheila Struyck**, with many years of experience in senior marketing positions at Europcar, Philips and P&G, besides working as an entrepreneur and impact investor. She turned her life and career around at the age of 55 when she became a chef on a sustainable gastronomy mission. Sheila obtained her Culinairy Arts diplome at the French gastronomy Institute Le Cordon Bleu. She works as a private and pop-up chef, culinairy consultant, teacher and culinary journalist. She writes and talks about her experiences for e.g., FD, Food Inspiration and BNR.

In 2012 as the co-founder of the first environmental Impact VC **Shift Invest** Sheila wanted to contribute to bring back the balance between nature and society through innovation. She believes that innovation plays a crucial role in rebalancing the world we live in. And also that startups are the main driver of innovation.

She will share her story: 'Lessons from gastronomy for the boardroom' as the closing keynote at the conference, in which the lessons she learned from Michelin star chefs, and link these lessons to boardroom teachings. Topics include purpose, focus, feedback, dealing with stress, performing under pressure, taking time and nudging people to change are discussed. Of course, she will also discuss her sustainable gastronomy mission for everyone to 'improve the planet with your fork'.

17:05



Time for networking and to visit the exhibition

18:30 End of the Dutch Life Sciences conference

Note: the organisation keeps the right to make changes to the programme at any time.