Dave Medina

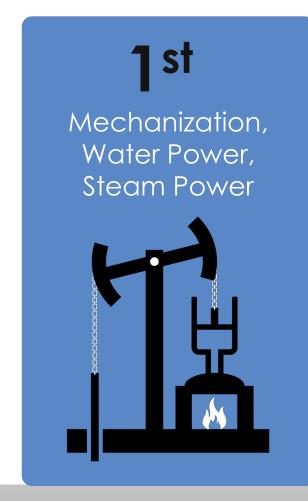
Vice President Solutions and Vertical Marketing

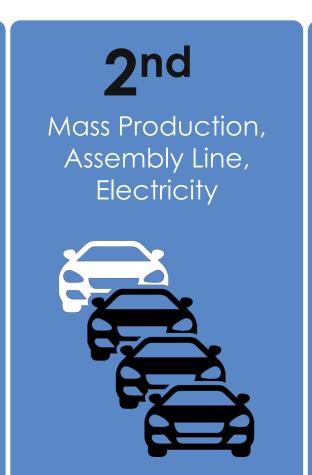
QAD, Inc.

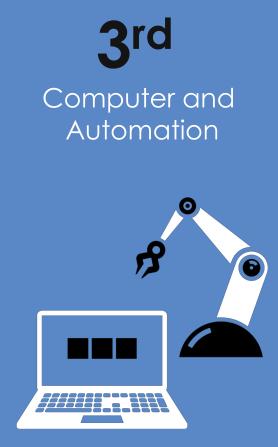


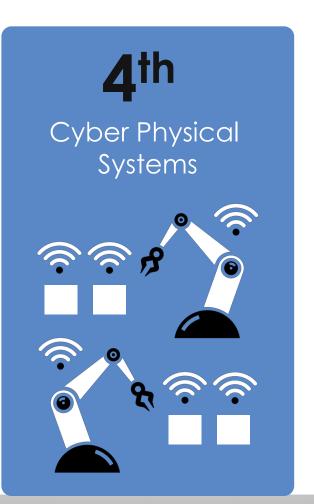


Industry 4.0 – Driving Advanced Technologies

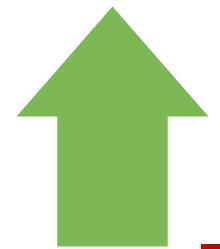








Is Industry 4.0 Technology Compatible with Life Sciences?



Industry 4.0 concepts encourage...

- Closed-loop feedback systems...
- Smart machines making independent decisions during processes...
- Machines adjusted mid-process (changing speeds, etc.)...



Does Industry 4.0 conflict with...

- ...validation?
- ...verifying processes?
- ...controls?

Industry and Regulators Adopting Industry 4.0 Concepts

Manufacturers

- Connected
 Manufacturing
- Smart Factories
- Automation





Industry Groups

- ISPE
- PHARMA 4.0

Regulators

 FDA's Emerging Technology Program



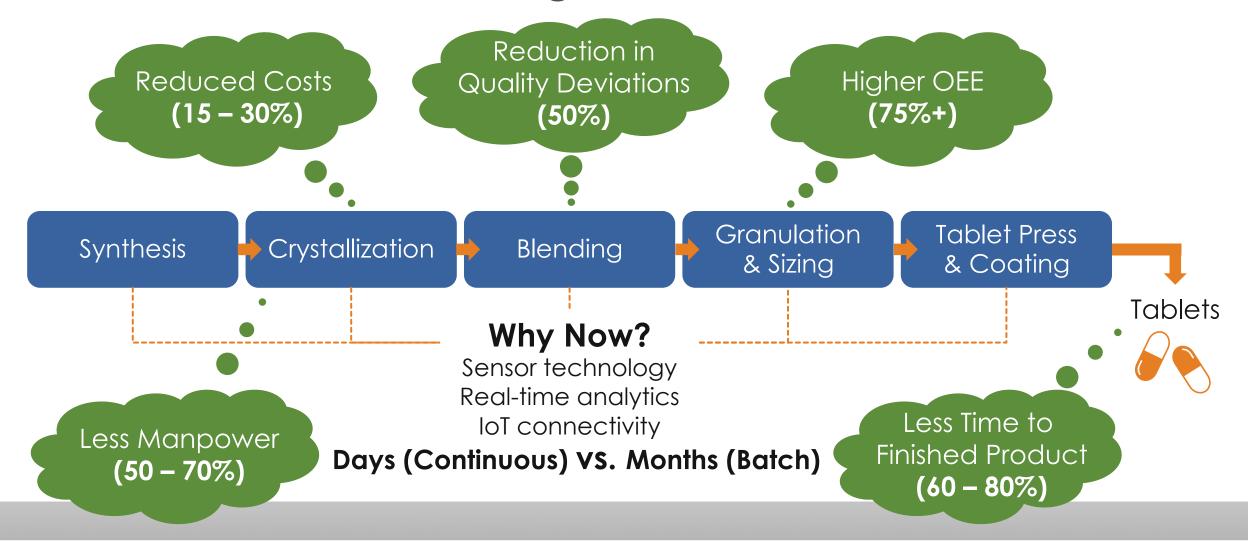


Advanced Technologies in Life Sciences Manufacturing

| Equipment | Labor | Inventory | Process |
|---|---|---|---|
| Predictive maintenance Asset management 3D printing Sustainable operation Performance monitoring Integration | Virtual and augmented reality Safety compliance Tracking equipment and tools Operator training Lead time management | Demand, production, procurement and distribution modeling Inventory replenishment Warehouse optimization Expiration date monitoring Warranty Supplier quality management | Production flow monitoring Real-time supply chain monitoring Quality analytics Service level management Production line simulation Capacity monitoring |

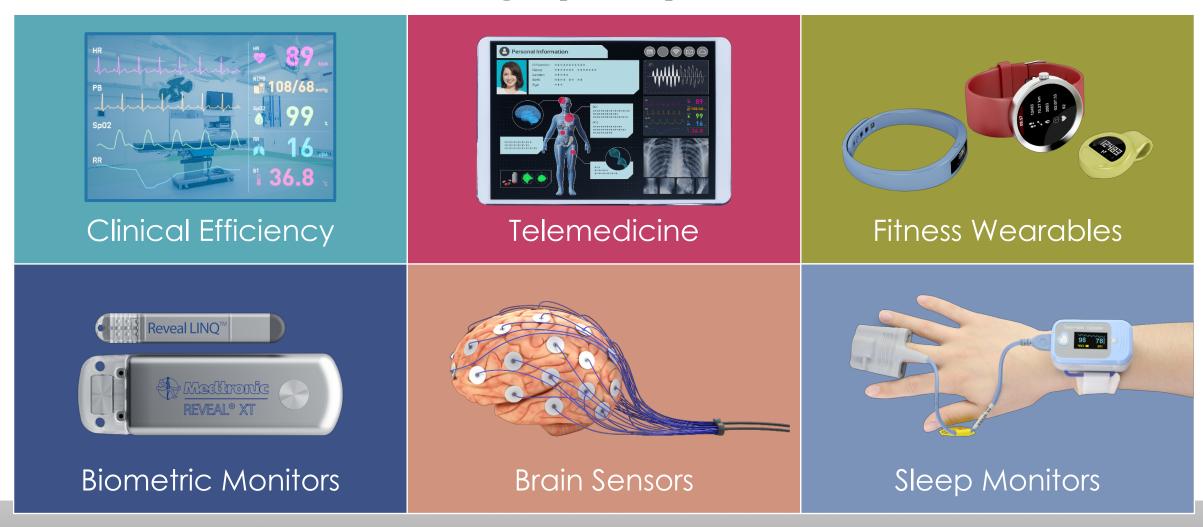


Continuous Manufacturing in Pharma





Internet of Medical Things (IoMT)

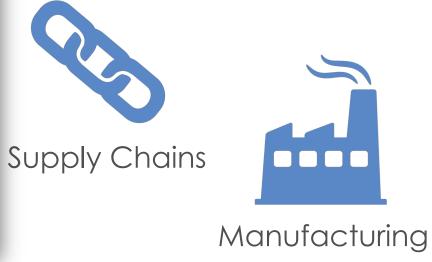




Additive Manufacturing (3D Printing) in Life Sciences



Implications for...







Additive Manufacturing (3D Printing) in Life Sciences

Medical Devices

- Highly customized products
- Functional parts
- Shorten design cycle (prototyping)
- Low cost surgical tools

Pharmaceuticals & Biotechnology

- Personalized drug dosing
- Unique dosage forms
- More complex drug release profiles
- Printing living tissue



Modeling and Simulation - Life Sciences

Inventory data Traceability data Patient data Product data Manufacturing data Genomic data Clinical data Demand data **Data Mining and Business** Predictive, Decision **Automated Actions and** Intelligence Support Simulation Al or algorithm makes decision What happened? What will happen? • What actions recommended? Why did it happen? Simulations and Digital Twins Today



Modeling and Simulation - Drug Development



Model-based Drug Development (MBDD)

- Accelerate time to market
- Optimize clinical trial design (desired outcomes, protocols) to provide info on dosing, interactions
- Reduce number of patients required in clinical trials



Formulation

- Test impact of each component and assure quality control in formulation and reformulation
- Reduce number of bioequivalence (Beq) studies due to scale-up and post-marketing changes

Modeling and Simulation - Pharma Manufacturing

Poor demand information

cGMP compliance

Resource constraints

Supplier quality & compliance

Understanding effects of manufacturing tipping points

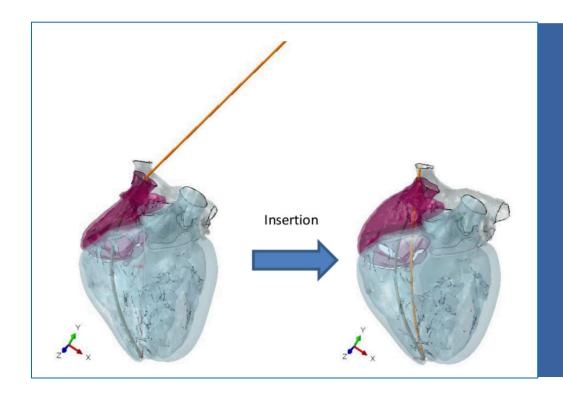
Distribution channel visibility

Expired product

Poor inventory management



Modeling and Simulation – Human Digital Twin



SIMULIA Living Heart Human Model

- Test new and existing devices without exposing patients to un-necessary risk
- Pacemaker lead virtually inserted and mechanically deformed during the cardiac cycle
- Assess long-term durability of implant

Automation in Life Sciences



Modular Automation

Miniaturization

Collaborative Robotics

Automation in Life Sciences



Production on demand based (POD) mini-factory

- GEA, GSK, Pfizer, G-CON MFG
- Portable, continuous, miniature and modular (PCMM)
- 60% smaller footprint
- Shipped by truck to any location
- Set-up time less than a year

Blockchain in Life Sciences





Summary

- Industry 4.0 concepts are moving into the life sciences
- Companies and industry orgs embrace advanced tech
- Regulators encouraging use of advanced technologies
- Industry 4.0 tech significant impact on health care delivery

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